



"Behind every product there's someone"



"Behind all our products are the people of Gimatic!"

catalogue.

ABOUT GIMATIC

Gimatic has operated in the industrial automation market for over 35 years.

Our extreme versatility and the wealth of experience gained over the years enable us to meet any requirements in the most innovative industrial sectors. We supply components for pneumatic and mechatronic automation, sensors, components for end of arm tooling (EOAT) and solutions for industrial vacuum. Successfully present in the automation sector since our inception, we now offer a wide range of products with over 5,000 product codes on

right page: headquarters below: HQ showroom | production site









1 HQ of 5,000 sqm 1 production site of 8,000 sqm +300 employees worldwide +50 automation centres

 $^{\circ}$ 6

CUSTOMER-ORIENTED

In order to be and remain competitive, it is necessary to always look for new areas of development, which is why we have launched the new industrial vacuum product range.

To fully meet our customers' needs, products are assembled and shipped within 24 hours thanks to the "Just in Time" service.

The aim is to provide complete gripping solutions, with advanced control logic and high quality components.

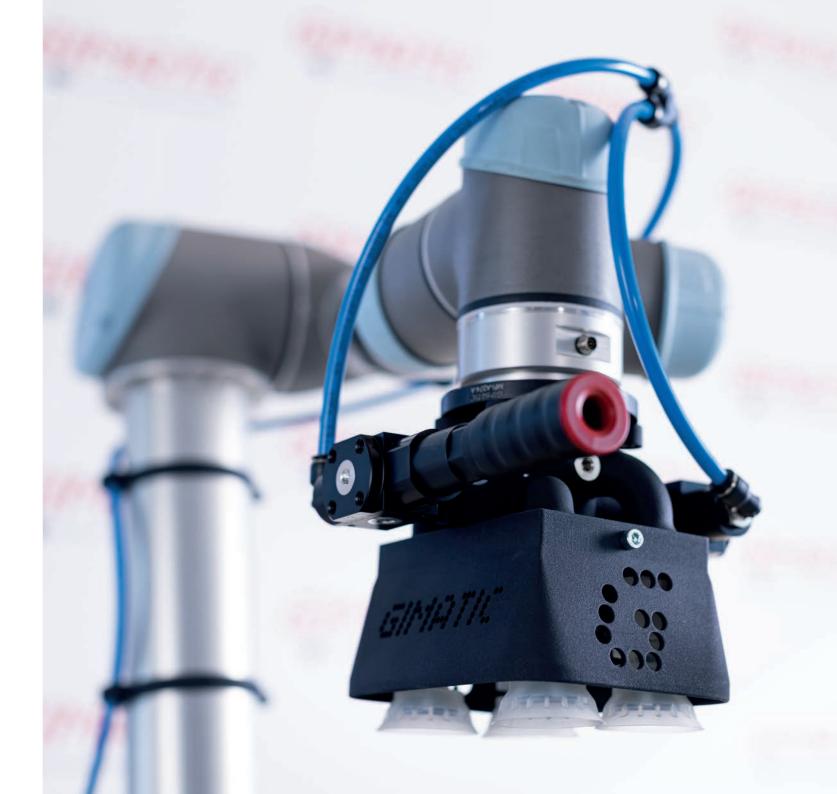




top: vacuum warehouse | "Just in Time" service right page: 3D-printed customised vacuum EOAT for collaborative robots



- **+2,000** plastics products
- **+1,500** handling products
- **+1,200** vacuum products
- **+100** mechatronics products
- +200 sensor products



OUR HISTORY

1985-2022



Three people with a passion for automation decide to combine their different experiences and potential to create a dynamic reality.

Construction of the first sensors, magneto-resistive and electronic, to support the grippers.

The Gimatic staff grows and the company moves into a 2,000 square metre building.

Opening of the first commercial branch in Novara.

THE FIRST

2003

BIRTH OF GIMATIC

SRL

1985

ELECTRONICS 1987

INVESTMENT IN





1997







GIMATRADE IS BORN







FIRST PATENT

The first pneumatic gripper (PB) is created and Gimatic registers its first patent.

1996 **CHANGE FROM SRL** TO SPA

The company becomes more structured and a change of the type of business entity, from limited liability company to joint-stock company, becomes essential.

2001

RELEASE OF THE FIRST PLASTICS CATALOGUE

2008

TRANSFER TO THE **CURRENT LOCATION**

The company moves from a 2,000 square metre site to a 5,000 square metre site.

First products developed in the mechatronics sector (two- and three-jaw electric parallel grippers and electric actuators).

THE ADVENT OF

MECHATRONICS

2012

THE ENTRY OF **AGIC**

the Company.

2016

Most of Gimatic Srl's shares

are acquired by the private

equity firm AGIC Capital. A

purely financial acquisition,

which brings new impetus to

NEW PRODUCTION PLANT

requirements.

2018

Gimatic acquires the Brescia-based company

MTM, a long-standing

strategic supplier. This

acquisition makes it possible

to shorten production times

and to better meet customer

EXPANSION OF THE PRODUCTION PLANT

Due to the needs of

square metres.

increased productivity, the

by 3,000 square metres,

reaching a total of 8,000

production plant is expanded

2019













THE SUCCESSION OF **GIMATIC SPA**

Acquisition by the Xenon Private Equity V fund. Gimatic expands by entering new and selected areas (the opening of the new branch in Shanghai is an example) and consolidates its presence in the field of mechatronics.

2017 COMPETENCE

CENTRES

Opening of new branches, Gimatic Automation Engineering in Changshu, China, and Gimatic Balkan in Belgrade. Competence centres that centralise new experiences for technology transfer and training on

advanced technologies.

2018 **BARNES GROUP**

US-based industrial technology and products supplier Barnes Group will complete the acquisition of Gimatic from the founder and from private equity firms Agic Capital and Xenon Capital Partners.

2021

GIMATIC VACUUM SOLUTIONS

Gimatic expands its product range with the launch of products of the new vacuum technology division. The new offering enables greater flexibility in designing custom automation systems to achieve unprecedented levels of efficiency and productivity.

Complete, smart and modular gripping solutions for global automation

WE INNOVATE, WE AUTOMATE.













+150 patents
Part of turnover invested in R&D

 $\overline{12}$



CONCEPTION, ENGINEERING, DESIGN



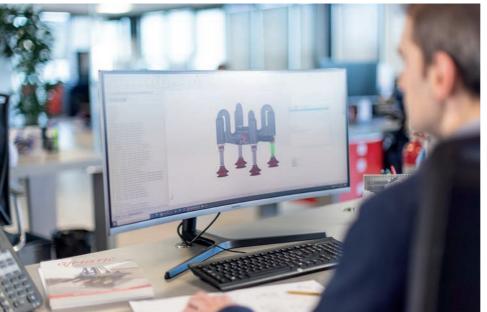
We constantly take on new challenges and dialogue with a variety of sectors to find new design and engineering solutions. We manage the entire product development process in-house, from conception to design, from technological aspects to engineering, while pursuing a continuous dialogue with our suppliers, listening to their needs and borrowing solutions that we flexibly adapt to our products. A strategic relationship that

allows to find ever new ways and solutions.

Hundreds of tailor-made solutions
Developing more effective tailor-made solutions
Millions of items produced every year









14

QUALITY AND ENVIRONMENT

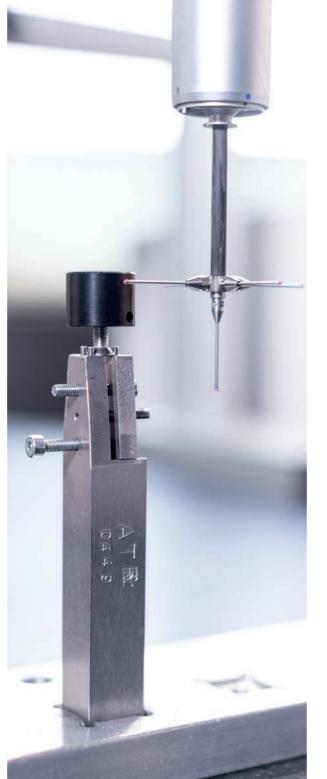
A quality product is the result of several components: design expertise, choice of materials, staff specialisation.

The quality of our products is guaranteed not only by these factors, but also by the use of innovative and technologically advanced machinery as well as by stringent quality control procedures on both components and finished products.

Customer satisfaction is comprehensive and covers the entire business path: from the finished product to shipment, from maintenance to service.

Quality is also measured in terms of energy efficiency. Photovoltaic panels, reduced water consumption and recyclable packaging are just some of the actions taken to protect the environment.









left page: photovoltaic panels in the production site | inspection of incoming components top: quality control office left: test room

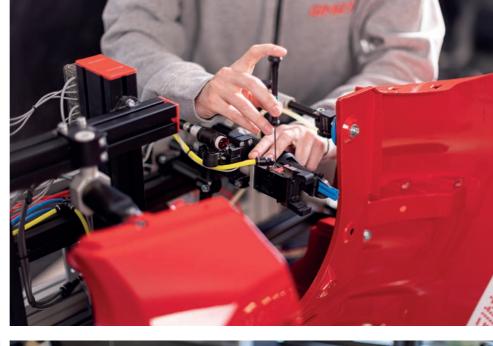


100% inspection of finished products
Products guaranteed **12** months

18

EOAT: QUALITY AND PERFORMANCE

As a leader in end-of-arm tooling (EOAT) systems, we have local facilities around the world to support all stages of production: from design to assembly, mould testing and installation, through to localised and standardised after-sales service worldwide. Thanks to the RFID monitoring system, traceability and data management is 100% guaranteed.







top: RFID monitoring left: EOAT design and installation



19

100% product traceability





top: CNC machine for milling and turning right page: production plant

4.0

Vertical production Innovation-oriented +70 CNC machining centres

TECHNOLOGICAL INNOVATION

Always attentive to technological innovation, we have today made it possible to achieve a high degree of integration of our products, services (3D printing, laser cutting) and technologies (RFID, mould monitoring, web service) in an Information Technology perspective. This integration has also been possible thanks to the presence of a production facility with more than 70 CNC machining centres, able to process any type of material: stainless steel, tempered steel, aluminium, titanium, technopolymers and zamak.



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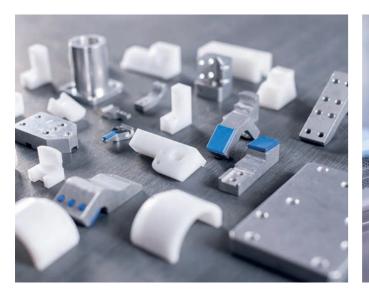
BESPOKE APPROACH

In order to comprehensively respond to the complex needs of the market, we can manufacture special products to specific customer requirements. Non-catalogue products, designed to provide customised solutions to specific needs, which we then offer on a broader scale thanks to our versatility and expertise in the sector.



Special custom products

right page: 3D-printed components below: 3M-3L components | 3D printing







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SALES AND SERVICE EFFICIENCY

Customers can count on a widespread, organised and reliable network with over 50 automation centres that are essential to ensure a continuous flow of new products. Products that we ship within 24 hours of ordering with an official warranty, combining efficiency and timeliness. In view of Industry 4.0, efficiency also in terms of after-sales service and preventive maintenance thanks to the traceability of systems through RFID technology, dedicated electronic interfaces, parts documentation and CAD files.









EOAT

coordination and management of services for international projects





24H

Traceability and data management





2 competence centres
Products shipped in 24 hours
RFID preventive maintenance
Data management



EXPANSIVE INNOVATION

The latest challenge is collaborating with large international groups.

The opening of new automation centres is therefore not only the result of local opportunities, but follows a much broader project of support and dissemination of quality standards.



International project management Global agreements



26



Via Enzo Ferrari, 2/4 25030 Roncadelle (BS) ITALY

> tel. +39 030 2584655 fax +39 030 2583886

> > info@gimatic.com www.gimatic.com



Sales Network